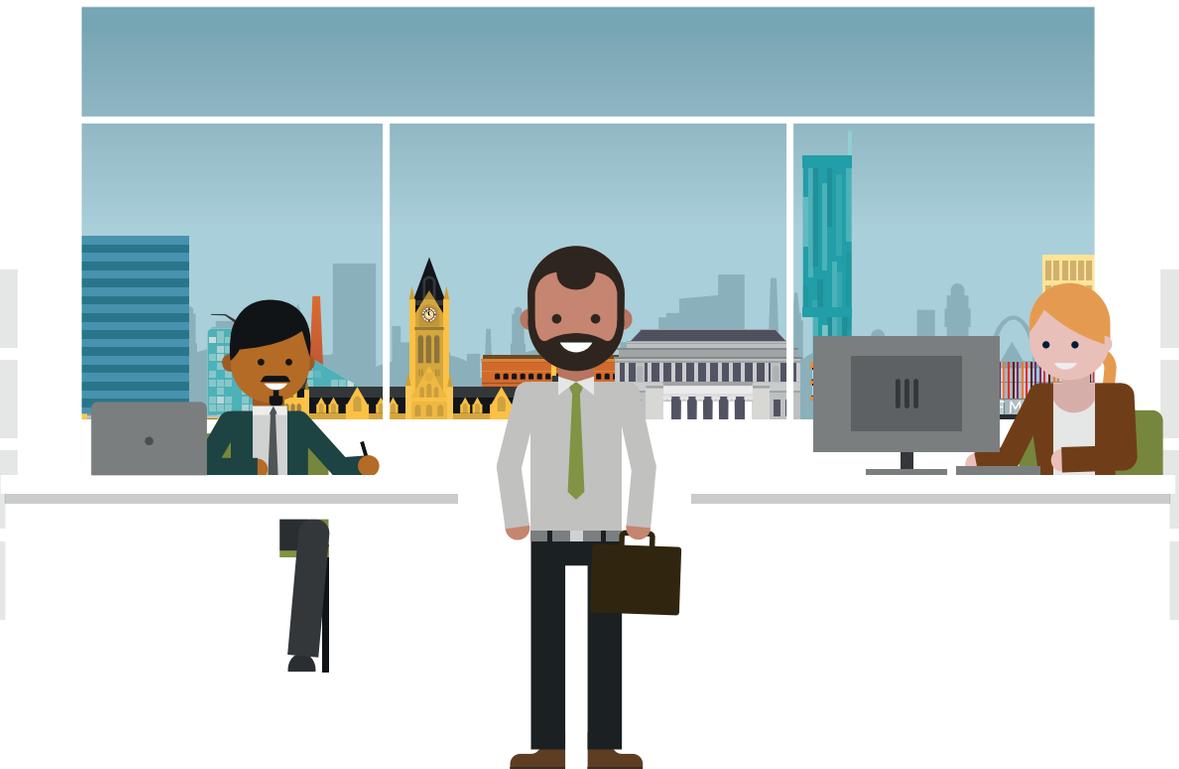


MANCHESTER
1824

The University of Manchester
Alliance Manchester Business School

Work placements

Stand out from the crowd



Original Thinking Applied

Introduction

Graduate employers seek to recruit graduates with work experience, practical skills and professionalism. Stand out from the crowd with a work placement that applies your academic skills and knowledge to real-world business situations.

Completing a work placement will help you clarify your career goals, give you an insight into the way organisations operate and the challenges they face and provide you with networking opportunities. In addition, top-performing placement students are often offered graduate positions.

The average salary paid to our placement students in 2024-25 is between £23,000 - £30,000, with some earning up to £69,000. Students have completed placements at Boeing, Booking.com, Danone, Deloitte, IBM, KPMG, L'Oreal, Lloyds Banking, Porsche, PwC, Unilever and Walt Disney, amongst others.

Work placements are offered across the following degree programmes:

BSc (Hons) Accounting

BSc (Hons) International Business, Finance and Economics

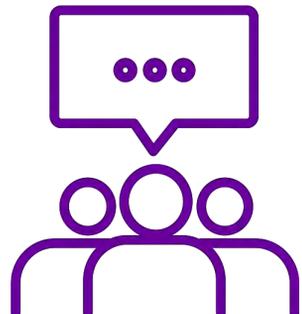
BSc (Hons) IT Management for Business

BSc (Hons) Management / Management (Specialisms)

What to expect

We asked our students to tell us more about their experiences on placement as they're in the best position to explain what they gained from their placement year.

Here's what they had to say...



Meet Fatima

Work placement: Digital Transformation Advisor for the UKI Market, SAP iXp (Barcelona)

Course: BSc (Hons) International Business, Finance and Economics

'Not only has my placement abroad led me to discover how the corporate world works, but it has also taught me a lot about myself, like where my strengths and areas for improvement lie. I learnt more about SAP, its offerings and how the sales cycle works with ERP systems.'

This hands-on experience will help me to understand how global businesses work in terms of digital transformation and the role it plays in the wider transformation journey. As a consequence of this, I am able to apply this information to my final year modules - which include the topic of digital transformation. I have learnt key skills, such as: learning to adapt to audiences, being able to communicate clearly to clients and aiding other colleagues in upskilling.

A placement year is what you make of it. Allow yourself to be creative, fail and try again and take advantage of every opportunity it has to offer. Not only would I highly recommend a placement, but I would especially recommend it abroad. The cultural immersion will develop your mind in ways you didn't know possible.'



Eleanor's Placement Experience

Work placement: Marketing Intern for Space Digital, Airbus Space and Defence

Course: BSc (Hons) Management (Marketing)

"I would definitely recommend studying a placement year! It has provided me with the opportunity to network with professionals across many industries and has allowed me to apply the theories I learnt in my first two years of my degree to real world situations. I feel that my placement year has not only developed my business related skills but also myself as whole in a professional setting."



Meet Samiha

Work placement: Business Analyst, Bank of America

Course: BSc (Hons) Information Technology Management for Business

"I went into my placement thinking I'd just learn the ropes, but I ended up learning how to steer the ship. It was a crash course in real-world problem solving, and I now have skills that textbooks just can't teach. If you want to stand out, a placement is your ticket to the fast lane."

"Entering the placement, I expected to gain industry experience, but I left with much more—confidence, adaptability, professional connections and a graduate job. My time on placement allowed me to apply the theories I had learned in my course to real-world projects, sharpening both my technical and communication skills. It was a transformative year that has prepared me for the next step in my career."



Benefits of a work placement



**Gain practical
work experience**



**Create a network
of industry
contacts**



**Earn a
salary**



**Increase
independence and
confidence**



**Enhance
employability**



**Gain an
insight into a
specific sector**

Put theory into practice



**95% of placement students
achieved a 1st or 2:1
degree (2024 graduates)**



**The current average placement
salary range is £23,000 - £30,000
(2024-25) with some earning up
to £69,000**

Frequently asked questions

Does work experience really matter to employers?

Yes – in today’s competitive graduate market, a placement could make a real difference:

“ Our placement students are immersed in the world of work, gain invaluable experience and become truly valued members of the team. We take pride in developing and upskilling these students and regularly reward top talent with a graduate job offer.”

- Julia Woodcock, Head of Talent Management, Informed Solutions

“ The Co-op’s strongest graduate job applications tend to be those that combine academic achievement with real-world experience. Work placements provide you with invaluable experience that helps to develop crucial skills and behaviours like teamwork and collaboration, commercial acumen and change management.”

- Matt Eyre, Candidate Marketer, Co-op Digital

Can I do a placement abroad?

Absolutely – our students have successfully applied for placements in Bulgaria, Germany, Hong Kong, Romania, South Africa and Spain.

Any international placement must meet the School’s requirements and you must hold the correct visa and/or work permit as required. All placements will require formal approval.

Will you help me to find a placement?

One of your core course units in first year, Academic and Career Development, will help you prepare for a placement year. In your second year, you will attend a series of meetings to provide you with information about the placement year/process. You will also receive weekly e-bulletins advertising the latest opportunities. Our careers service will also be on hand to help you with your CV and support you throughout the application process. We also run a series of workshops for international students, to familiarise these students with UK corporate culture and recruitment etiquette, to support their search for a suitable placement.

Do I have to achieve a minimum grade to apply for a placement?

Yes – each degree programme has a different set of requirements - visit our online handbook:

ambs.ughandbook.manchester.ac.uk

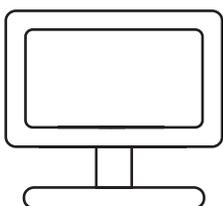
What are the tuition fees for a work placement?

UK students completing a work placement in 2024-25 currently pay £1,850. Additional support is available to UK students from low-income households as follows:

Household income	Cash bursary
Up to £25,000	£2,000
£25,001 - £35,000	£1,000

International students completing a work placement from 2025 onwards will pay 20% of the standard international tuition fee.

N.B. This information is subject to confirmation each academic year.



Contact us for more information

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